

KVM and Serial Console Trade-In Program

Upgrade now to the world's best switches and save.

Trade in your existing Raritan switches (KVM or serial) and competitor's switches* and migrate to our next generation of switches, expand your existing solution or move forward to a hybrid solution.



We're offering you this unprecedented trade-in for a limited time only. So now you can save when you upgrade to the Dominion® KX III, our state-of-the-art KVM-over-IP access solution that includes:

- ▶ Web based, BIOS level access and control for up to 64 servers.
- ▶ Beautiful 1920x1080 HD resolution, 24 bit color, at up to 30 FPS.
- ▶ A new DVI based digital local port for responsive, at-the-rack performance.
- ▶ DVI, HDMI, and DisplayPort digital and analog video connections.
- ▶ Government security standards like FIPS 140-2, smart-card/CAC, and IPv6.

You'll also benefit from the Dominion SX, our enterprise-class serial-over-IP switch, with:

- ▶ The most secure serial console access and control in the market.
- ▶ Reduced downtime and mean-time-to-repair by managing your console devices (routers, switches, servers) from anywhere.
- ▶ Models that support dual GigE ports, dual power sources and a built-in modem for the ultimate in availability and reliability.
- ▶ Plus new layers of security to protect data centers against network intruders.

The more you know, the better you can manage. So get started now with this unprecedented trade-in offer.

Call your Raritan reseller or go to www.raritan.com/tradein to learn more.

*Subject to approval by Raritan Inc. Offer available in U.S. and Canada only.

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OFFER INSTRUCTIONS:

1. Trade in your existing Raritan KVM or serial console switches or competitor's switches* and take an upfront discount based on the number of ports traded in towards the purchase of the Dominion KX II, Dominion KX III, or the Dominion SX.

Eligible Trade-in Switches

Vendor	Products
Raritan	MasterConsole®
	Paragon®
	Paragon II
	Dominion KX
	Dominion KX II
	Dominion SX
Avocent®	DSR® KVM-over-IP Switch
	MergePoint® Unity™ KVM-over-IP and Serial Console Switches
	AMX® Analog KVM Switch
	AutoView®
	CCM™ Console Management Appliances
	Cyclades® ACS and CS Console Servers
	Cyclades Terminal Servers

Vendor	Products
Aten/Altusen	KH1508/1516/0116/2516/2908
	KM0216/0432/0832
	SN108/SN116
Digi®	Digi Console Servers
HP	HP Server Console Switch
IBM®	Global Console Manager
Dell®	Remote Console Switch 2161DS and 4161DS
Lantronix®	SecureLinx™ Console Servers
MRV®	MRV Console/Terminal Servers
Belkin®	OmniView™ Series

END-USER OFFER INSTRUCTIONS:

This advanced trade-in discount will be credited to the reseller's invoice. The reseller in turn will deduct this amount from your invoice. If products are not returned, you will be invoiced for the amount of the discount.

1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
3. Your Raritan reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company.
5. Send us your old KVM and serial switches within 60 days of receiving your RMA#.

- Include with this shipment a copy of your reseller's invoice for the new Dominion KX II, Dominion KX III, or Dominion SX products that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
- Ship RMA product to:

Raritan Inc.
Attn: Customer Loyalty RMA# _____
400 Cottontail Lane
Somerset, NJ 08873
1.800.724.8090

RARITAN RESELLER PARTNER INSTRUCTIONS:

1. When you receive the trade-in product details from your end-user, please complete the trade-in request form that can be found in the promotions section of our partner portal at <http://partner.raritan.com>.
2. Send the completed form to your TSM or ISR at Raritan. They will validate the request and return an RMA# and trade-in value to you so you may place the order. You may also e-mail it to sales@raritan.com or fax it to 732-764-3958.
3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller's invoice. The reseller in turn will deduct this amount from the end-user invoice.